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#### June 2013 COGR Meeting Thursday Afternoon Presentation - Clif Burns

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# \* Cloudy, with a Chance of Fines

Clif Burns Council on Governmental Relations, June 6, 2013

#### **University of Massachusetts at Lowell Agrees to BIS Fine**



\$100,000 Fine, Suspended

SUPARCO on Entity List

EAR99 Atmospheric Sensor

Joint research → Published Article: "Study of maximum electron density NmF2 at Karachi and Islamabad during solar minimum (1996) and solar maximum (2000) and its comparison with IRI"

Fundamental Research?



#### Not Our First Time at the Rodeo: Déjà Vu All Over Again



Or not . . .

UMass Probably Had Compliance Program

UMass Probably\* Made a Voluntary Self Disclosure

\*BIS no longer indicates in settlement papers whether there was a VSD or not



#### **Not Every Cloud Has A Silver Lining**



**Clouds and Export Controls** 

Definition of Export Covers Data Leaving Country Albeit Briefly

BIS 2009 Advisory Opinion: Cloud Provider Not Exporter

BIS 2009 Advisory Opinion: Mozilla Can Bury Head in Sand on Downloads.

BIS 2011 Advisory Opinion: Foreign IT Staff of Cloud Provider No Problem, Because Cloud Provider Isn't an Exporter.

Cloud User? Or OFAC? Did Anyone Mention the Cloud User or OFAC? Hello?? Anyone Home???



#### **Not Every Problem Has a Silver Bullet**



Is Encryption The Answer?

ITAR and EAR on encrypted data exports: <crickets chirping> <chirp> <chirp>

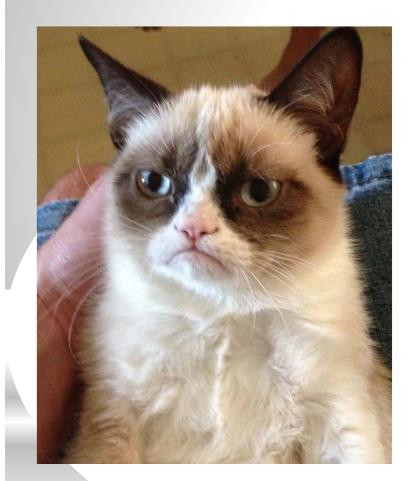
DoD on encrypted data exports: Best thing EVER! We ♥ Chinese Satellites

Still . . . Best practice Mitigating Factor (maybe).

Chance of guidance from BIS or DDTC? >0



### Not Every Problem Has a Silver Bullet (cont'd)



Chance of guidance from BIS or DDTC?

Chance < 0



## BRYAN CAVE

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