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# The University's Role in Innovation, Entrepreneurship, & Economic Development

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# What Does Economic Development Mean for a University?

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Cradle-to-Grave  
Human Capital and  
Talent Development

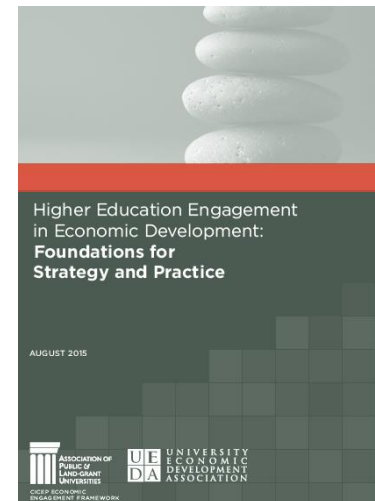
Talent

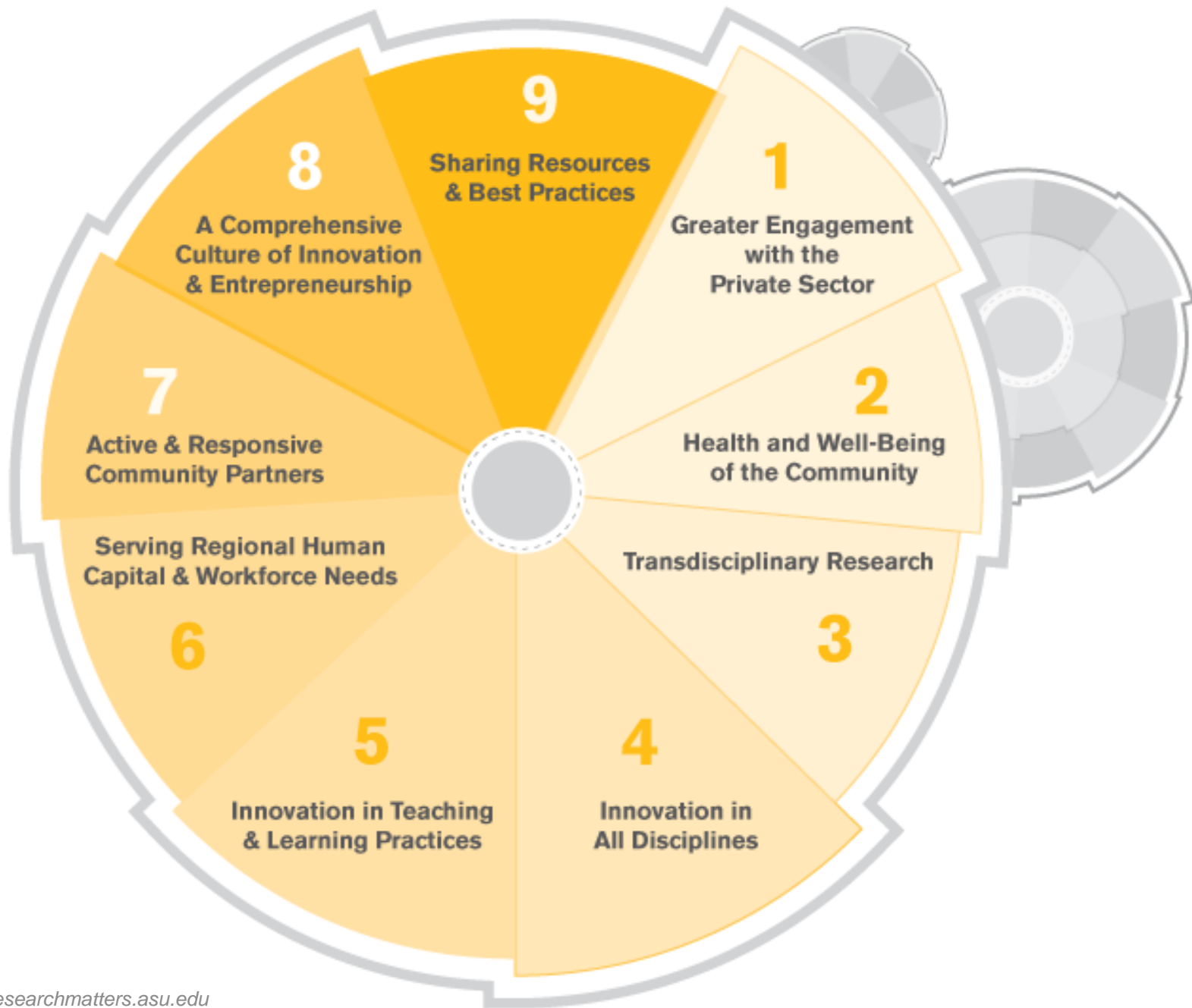
Community-Connected Institutions  
and Stewardship for  
Vibrant Communities

Innovation

Place

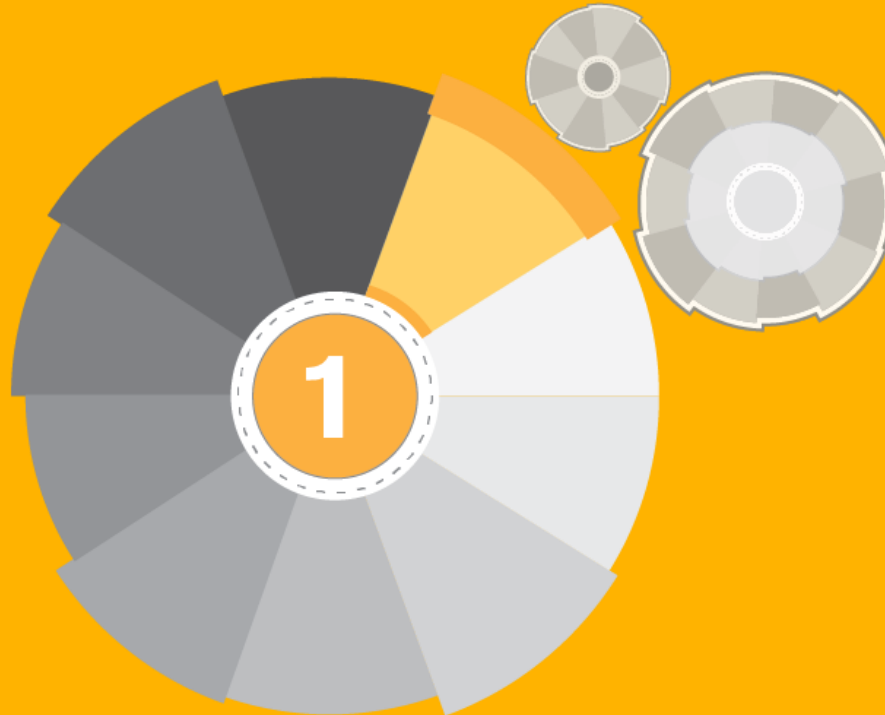
Research, Creative  
Work, Problem-Solving,  
and Entrepreneurship

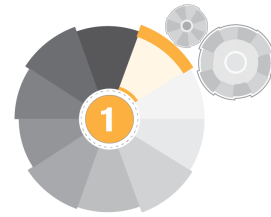




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# Greater Engagement with the Private Sector





## Greater Engagement with the Private Sector

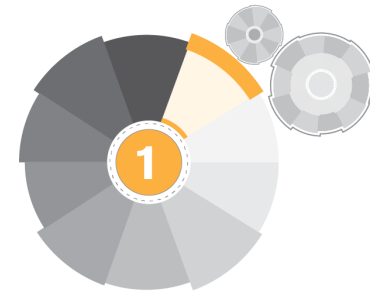
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**To achieve intellectual, scientific, public policy, social, cultural and economic outcomes:**

- **Apply knowledge**
- **Ease tech transfer & licensing**
- **Support regional industry clusters**
- **Accelerate innovation**
- **Explore new partnership models**
- **Assess the evolving innovation ecosystem**

## Greater Engagement with the Private Sector

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# Purdue University – Gallup-Purdue Index

- Leveraging expertise to challenge traditional views on performance metrics
- Measures the most important outcomes of higher education
- Provides critical insights for universities, educators, and employers
- Largest representative study of college graduates in U.S. history

PURDUE  
UNIVERSITY

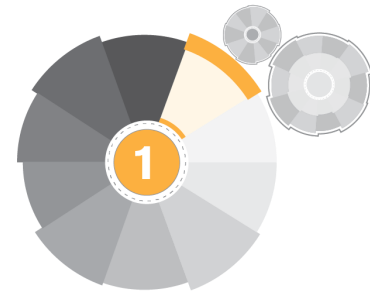


GALLUP

Gallup-Purdue Index  
Great Jobs And Great Lives



## Greater Engagement with the Private Sector



### **Business Engagement Center**

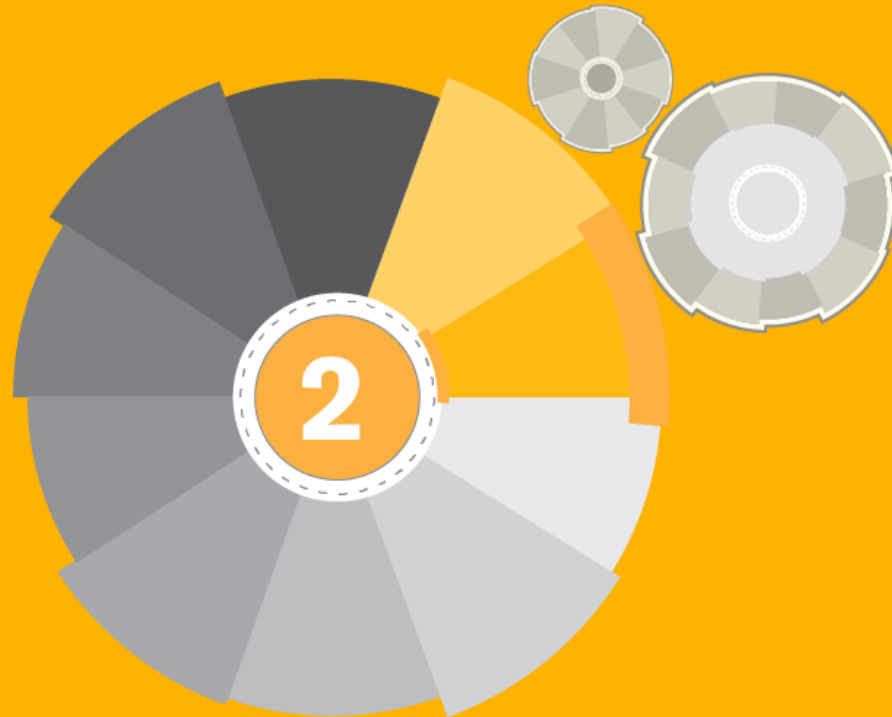
- Provides a single, visible point of entry to the university for industry seeking to partner with university

### **Venture Center**

- Central hub for university startup ventures
- Serves entrepreneurs and venture funding partners who are interested in starting new businesses based on university research

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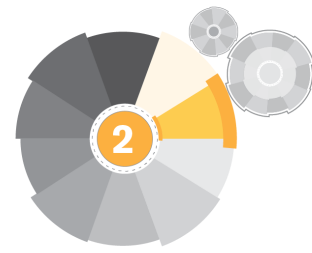
# Health and Well-Being of the Community



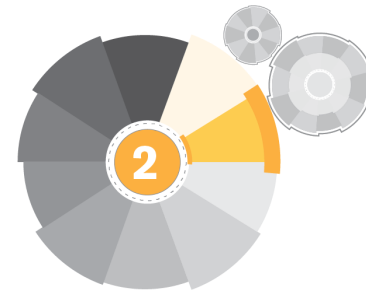


## Health and Well-Being of the Community

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- **Share responsibility with many other organizations in the community and region**
- **Engage with stakeholders committed to health, wellness, and social well-being of local populations**
- **Build an integrated network with deep roots in the community**
- **Leverage university expertise for community resources**



## Bard College – Bard Prison Initiative

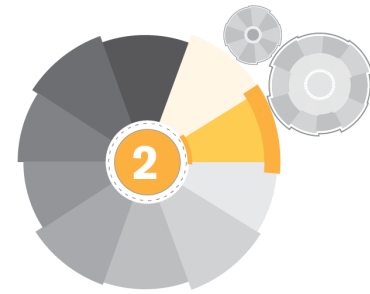
- Opportunity for incarcerated men and women to earn credits toward a bachelor's degree
- Largest prison initiative of its kind in the U.S.

**BPI**  
BARD PRISON INITIATIVE



## Health and Well-Being of the Community

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### Northern Illinois University

Excellence in community, social, and cultural development

- Commitment to expanding broadband internet access throughout region and state
- Helping grow businesses and create jobs
- Supporting growth and development of an aerospace cluster in a distressed region of state
- Leveraging workforce education, R&D partnerships, regional branding, and stimulation of entrepreneurship



**Northern Illinois  
University**



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# Transdisciplinary Research

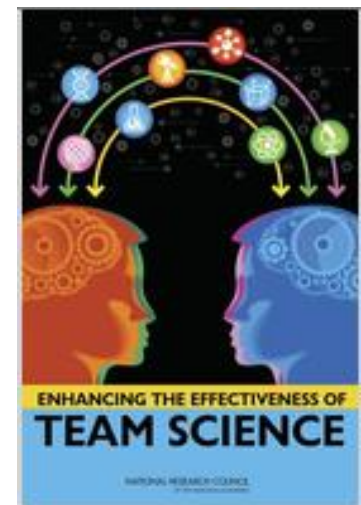
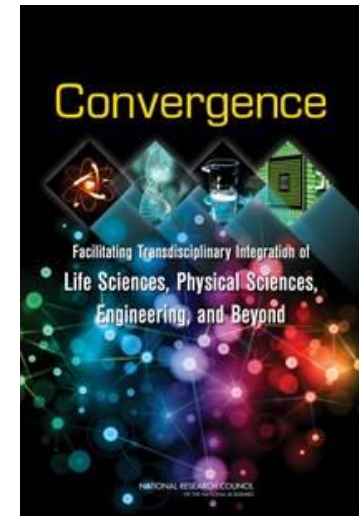


## Transdisciplinary Research

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- **Facilitate 21<sup>st</sup> Century Knowledge creation at the intersections, collisions, and new fusions of academic disciplines**
- **Recognize that generating knowledge in the 21<sup>st</sup> century requires problem-focused and transdisciplinary perspectives**
- **Enhance opportunities for faculty, students, and staff to engage with the public, industry, and government beyond their disciplines and institutions**





# Stanford University – Digital Humanities

Interdisciplinary program sheds new light on humanities research using tools such as:

- 3-D mapping
- Electronic literary analysis
- Digitization
- Advanced visualization techniques



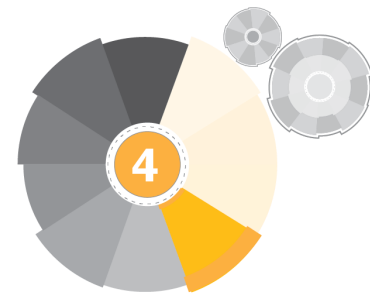
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# Innovation in *all* disciplines



## Innovation in *all* disciplines

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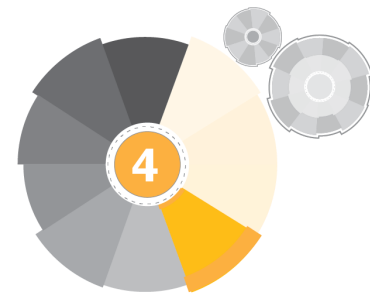


- **Affirm that, in innovation and engagement, humanities, arts social sciences, and STEM disciplines are all vital**
- **Engage diverse disciplines to play significant roles in creating economic opportunity and effective societies**
- **Strategically integrate perspectives and strengths of multiple disciplines into public and social policy**
- **Recognize that the combination of disciplines can make communities competitive and desirable places to live**



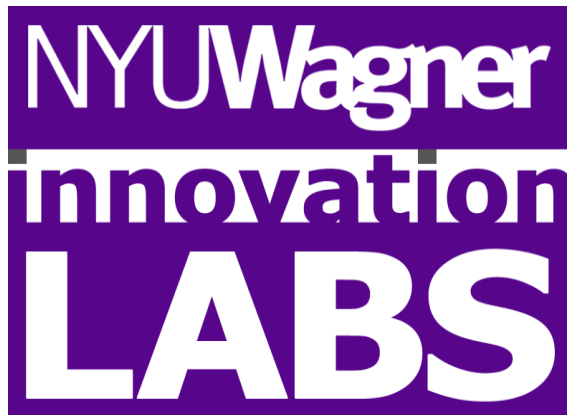
Innovation in *all* disciplines

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## New York University – NYU Wagner Innovation Labs

- New series of public policy experiments
- Marrying theory and practice
- Promoting informed, evidence-based decision-making in a complex world



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# Innovation in Teaching & Learning Practices



## Innovation in Teaching & Learning Practices

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- **Align teaching and learning goals with institutional incentives**
- **Provide access to programs that encourage innovative teaching and pedagogy exploration**
- **Convene teachers from diverse sectors and backgrounds to provide ongoing assessment of effectiveness**
- **Collaborate with cross-institution and cross-sector stakeholders to explore new practices**



# Georgia State University – Center for Instructional Innovation

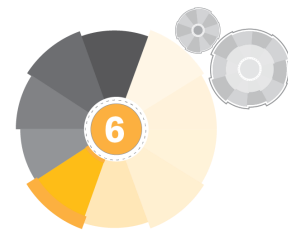
- Campus-wide approach to address student outcomes
- Dramatic increases in graduation rates
- Successfully eliminated income and race as predictors of student outcomes



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# Serving Regional Human Capital & Workforce Needs





- **Consider human capital development to mean the cultivation of intellect, general knowledge, career/occupation skills, life/civic responsibility, and global citizenship across all populations**
- **Leverage university resources, such as workforce education and R&D partnerships, to serve the local economy**
- **Create flexible and responsive pathways to prepare for demands of a rapidly changing economy**

## Serving Regional Human Capital & Workforce Needs

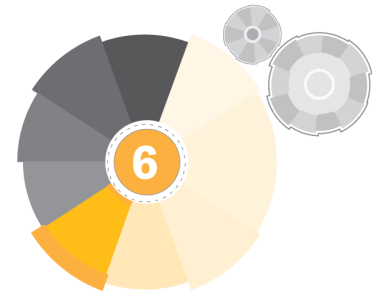


# University of New Mexico – Project ECHO

- Lifelong learning and guided practice model for medical education
- Increases workforce capacity to provide specialty care and reduce health disparities
- Virtual clinics with community providers to better serve rural populations



## Serving Regional Human Capital & Workforce Needs



### Rework America Connected

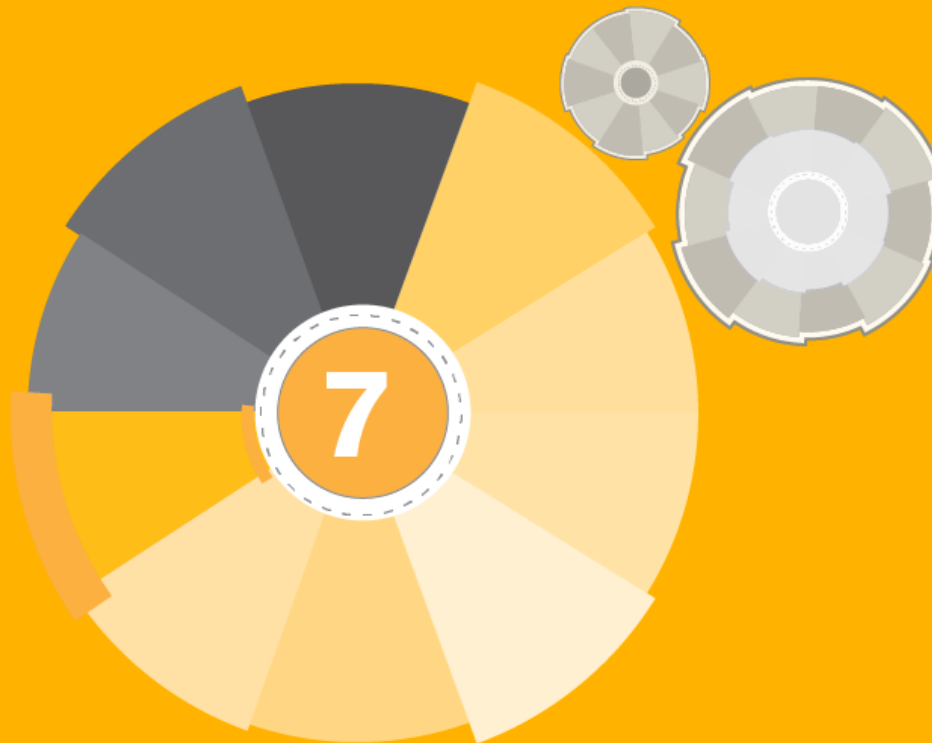
- Partnership will use online technology to improve the way job seekers find jobs, learn new skills and improve the way employers find workers.
- Rework America Connected is building the platform in partnership with LinkedIn, Arizona State University, and edX
- The City of Phoenix and Phoenix employers and educators will connect and scale these efforts while tailoring the program to Phoenix's needs





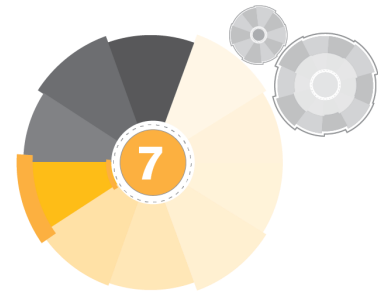
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# Active & Responsive Community Partners

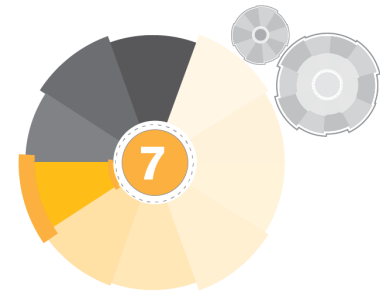


## Active & Responsive Community Partners

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- **Engage with communities in social, physical, and virtual forms**
- **Actively pursue working and collaborating for the common good with other community stakeholders**
- **Leverage university resources to assess needs and emerging trends in community**



## University of California system – The AB450 and Undocumented Student Center

Provides support for undocumented students, including:

- Community resources
- Academic success services
- Pro-bono legal assistance



### Undocumented Student Services



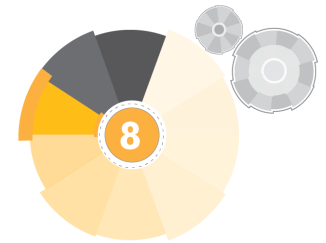
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# A Comprehensive Culture of Innovation & Entrepreneurship



## A Comprehensive Culture of Innovation & Entrepreneurship

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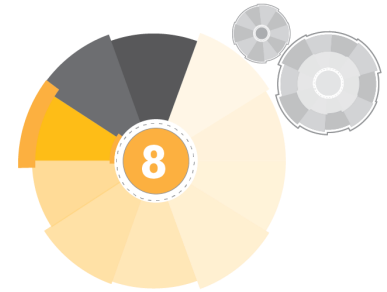
- **Embed Economic Engagement, Innovation, and Entrepreneurship Across Institutional Mission**
- **Align business process with goals for collaboration and innovation**
- **Value productive partnerships and collaborations and ensure that business processes reflect this value**
- **While respecting legitimate institutional or governmental constraints, also redesign, streamline, and adapt business and decision-making processes**



## The University of North Carolina at Chapel Hill

- Kauffman Campuses Initiative recipient
- Campus culture encourages entrepreneurial mindset and innovation
- Opportunities and resources that support students and faculty across the institution





## University of Houston

- Creating an innovation ecosystem that fully integrates internal resources and input from university stakeholders and industry experts
- Culture of developing technical capacity and entrepreneurial talent in students
- Building an Energy Research Park that is making a social and cultural impact in community

UNIVERSITY of **HOUSTON**



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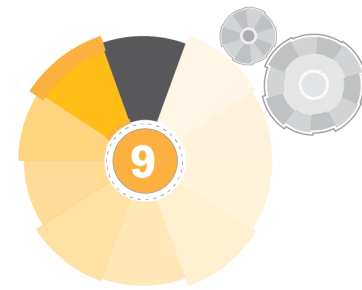
# Sharing Resources & Best Practices





## Sharing Resources & Best Practices

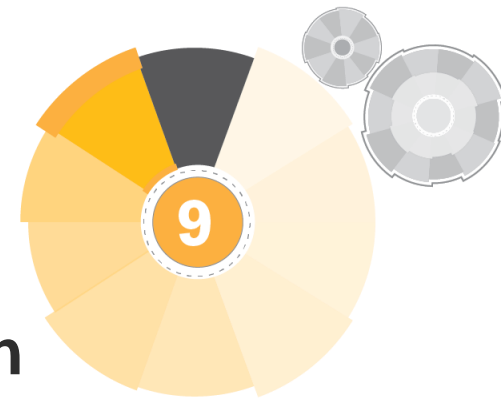
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- **Make access to the institution’s assets and collaboration with its experts easier**
- **Provide both organizational structures and internet “front doors” to facilitate access by various constituents to information about the institution’s resources and expertise**
- **Create responsive mechanisms for efficient information transfer and communication**
- **Provide mechanisms to proliferate best practices across institutions (e.g., University Innovation Alliance)**

## Sharing Resources & Best Practices

# Northwestern University – Partnerships for Biotechnology Education



- Partnering with Baxter, a global healthcare company, and Lindblom Math & Science Academy, a Chicago public school serving predominantly minority and low-income students
- Trains hundreds of teachers
- Reached 20,000 students through innovative curriculum



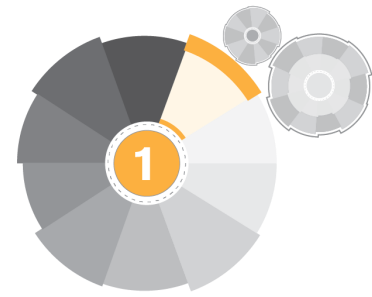
**NORTHWESTERN**  
**UNIVERSITY**



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**Arizona State University**

**A New American University**



## Industry Collaboration

- **Supporting industry development**  
strategic partnerships accelerate success



*State Farm*



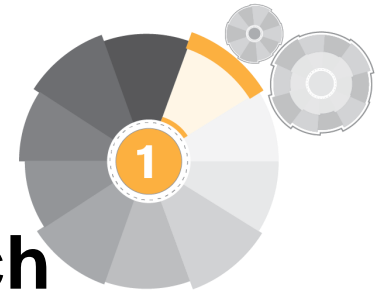
**Honeywell**

- **Business Retention**  
keeping a company thriving in Arizona

**Infusion**soft

**FLUIDICENERGY**<sup>TM</sup>

## Greater Engagement with the Private Sector

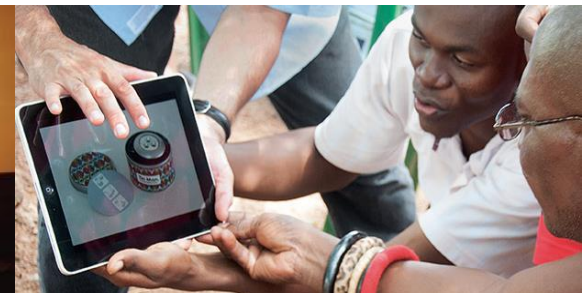
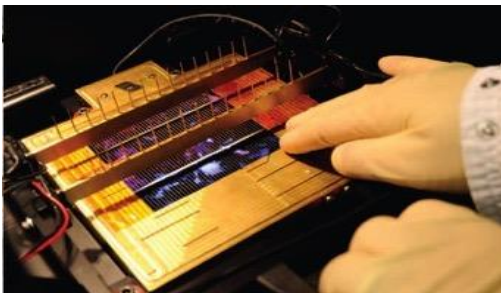


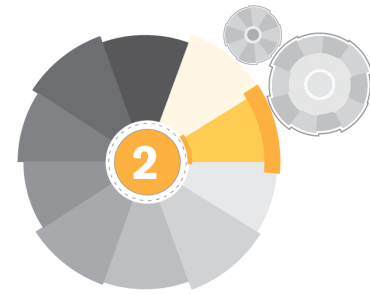
# Collaboration & Use-Inspired Research

ASU leads 4 NSF Industry/University Cooperative Research Centers

ASU is home to 2 Engineering Research Centers (ERCs) by the National Science Foundation and partners in 3 others

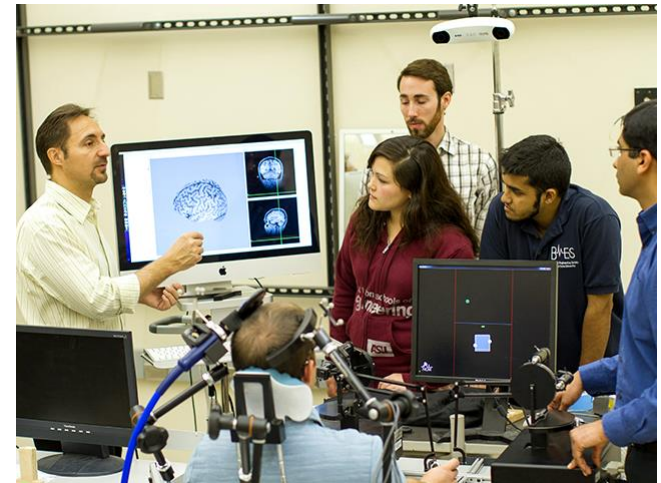
- Quantum Energy and Sustainable Solar Technologies (QESST)
- The Center for Bio-mediated and Bio-inspired Geotechnics (CBBG)



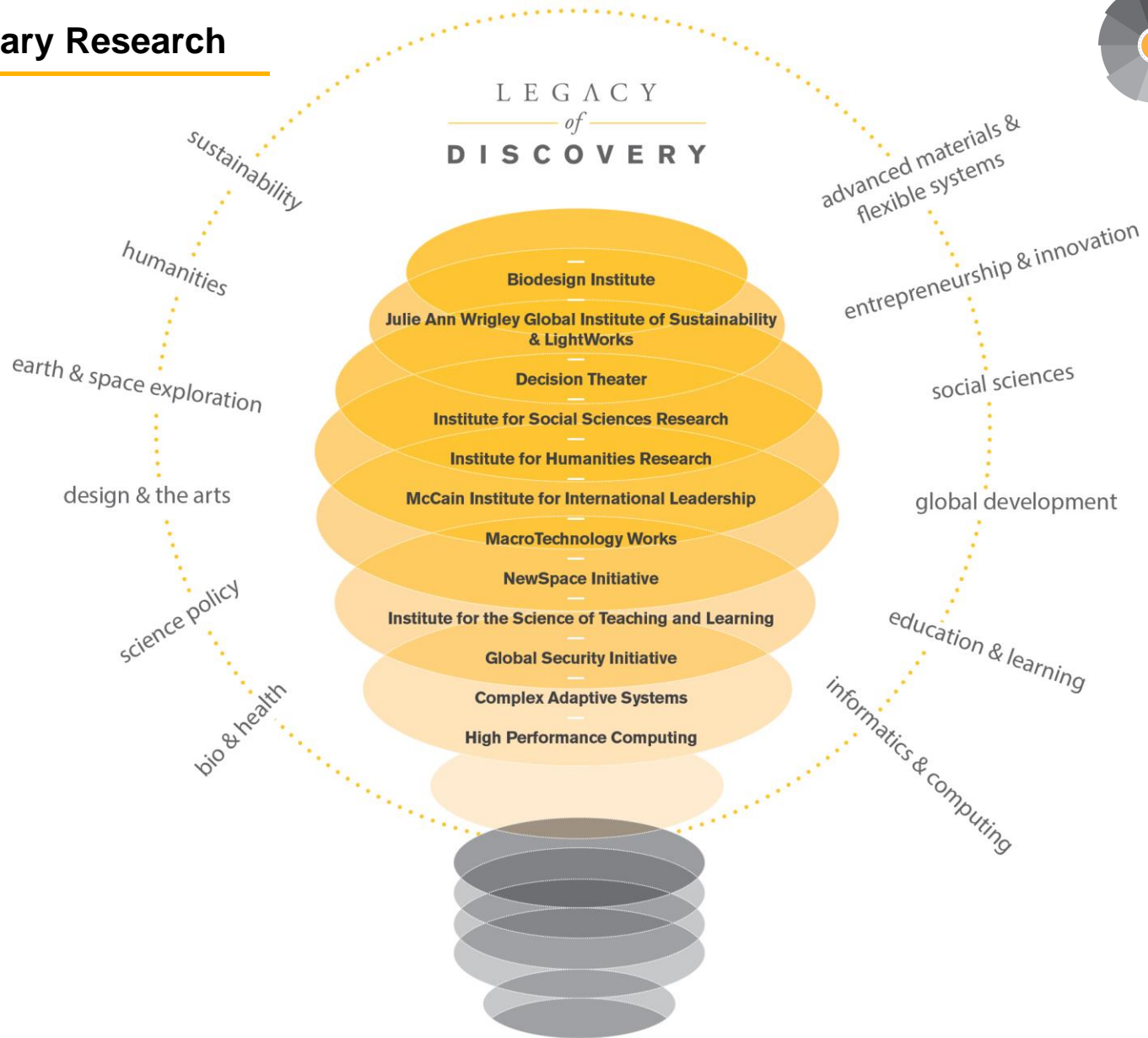


# Mayo Clinic and ASU Transforming Health Care

- School for the Science of Health Care Delivery
- College of Nursing and Health Innovation
- School of Biological and Health Systems Engineering
- Mayo Medical School Campus
- Joint research centers, degree options, projects, and faculty appointments
- First and only university to partner with Mayo Clinic Care Network



# Transdisciplinary Research





# Biodesign Institute

Nature inspired solutions for  
advancing human health, national  
security and sustainability







## Transdisciplinary Research

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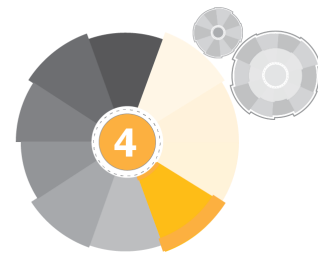
# Center for Cognitive Ubiquitous Computing (CUBiC)

- Interdisciplinary research that serves the needs of physically challenged individuals
- Human-centered multimedia computing focusing on assistive, rehabilitative and health care technologies



## Innovation in *all* disciplines

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**2016 most innovative schools in the U.S.**

**#1 Arizona State University**

- U.S. News & World Report

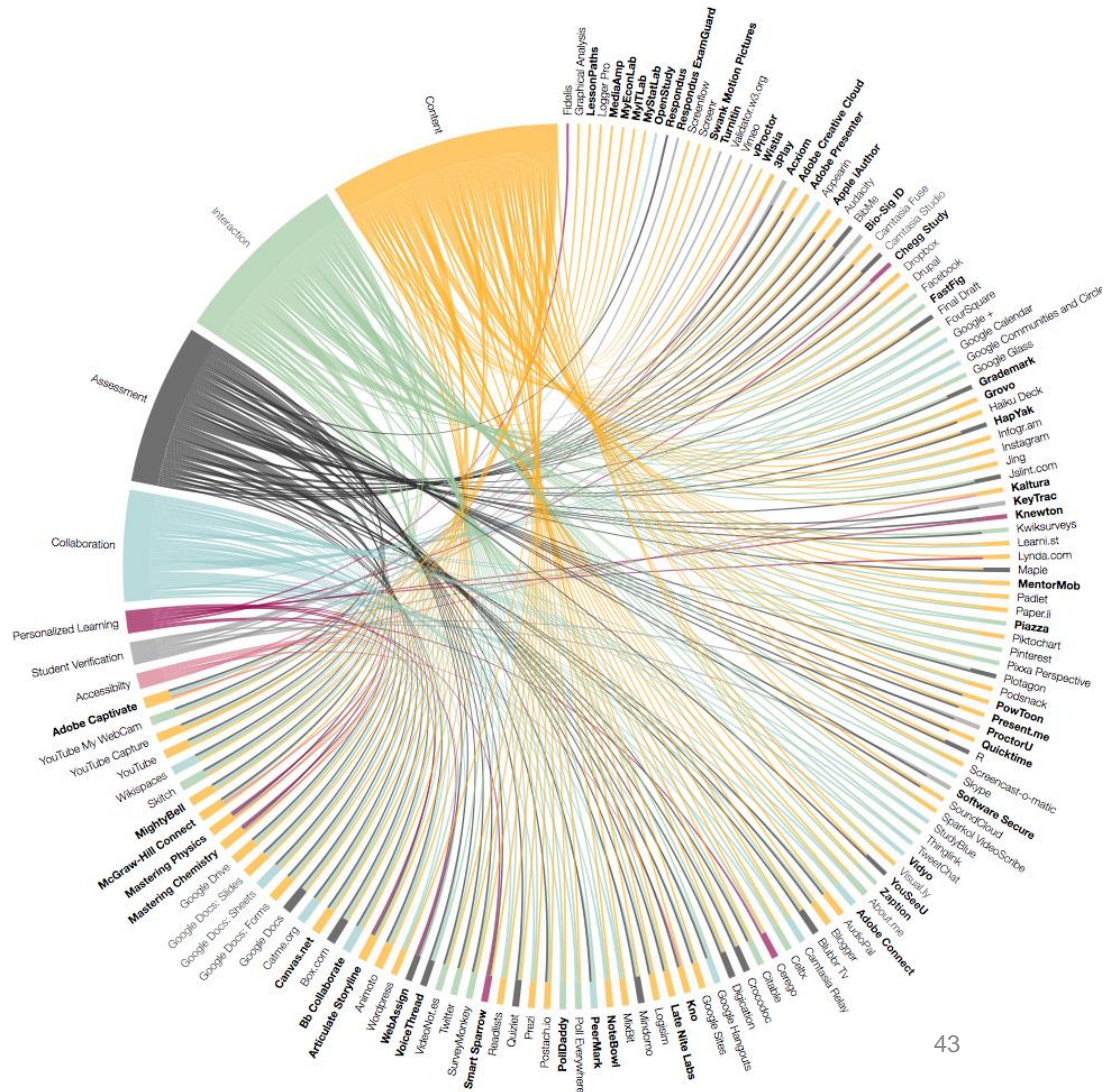
Rankings based on schools making the most innovative improvements in terms of curriculum, faculty, students, campus life, technology or facilities



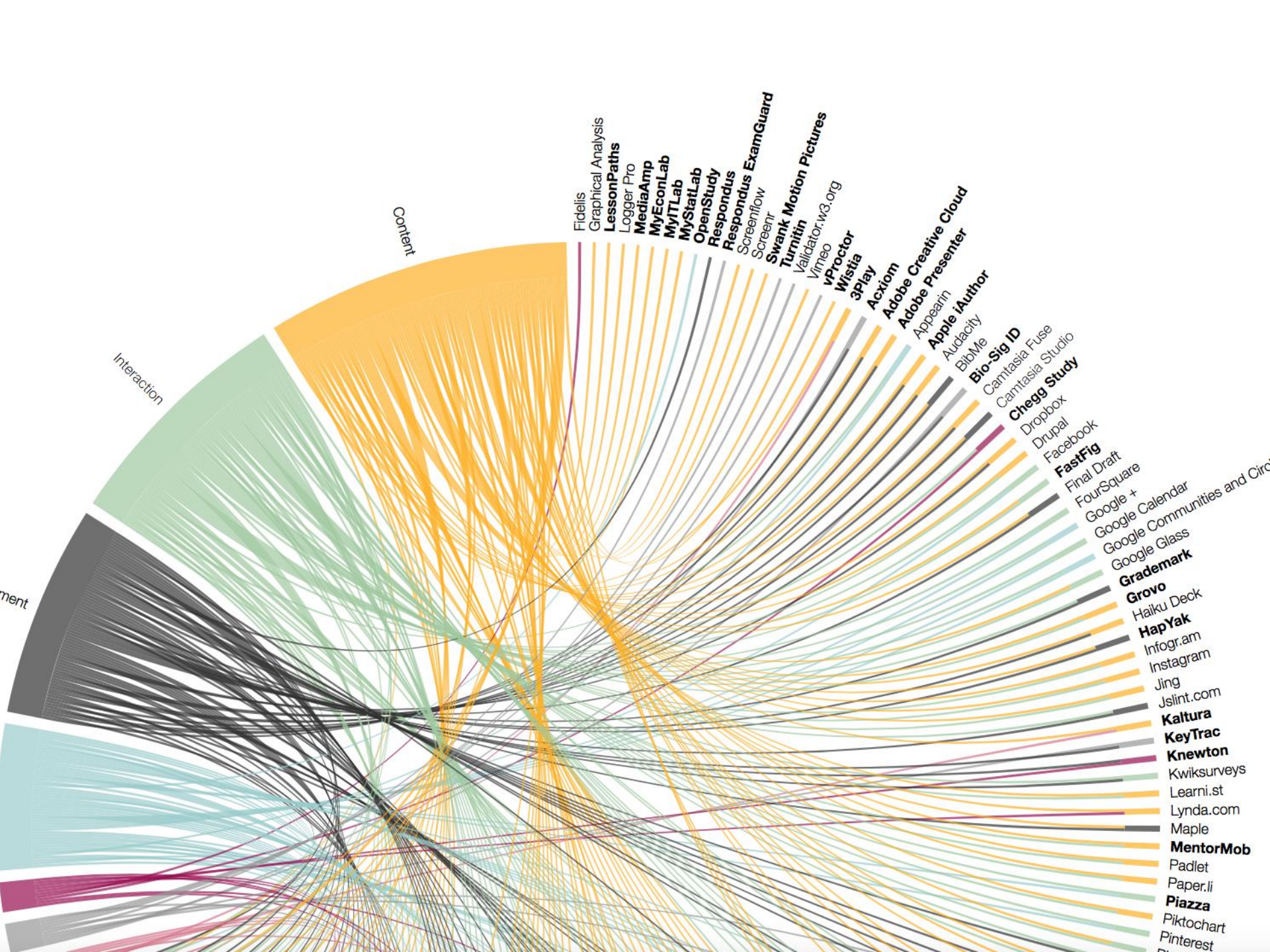
# Innovation in Teaching & Learning Practices

## EdPlus at ASU

- Digital learning platform with over 130 3<sup>rd</sup>-party tools and services used by faculty and students
- Collaborative partnerships exploring technology to improve online teaching and learning experiences
- ASU Online instructional designers and technologists working with partners to guide product development







# Global Freshman Academy

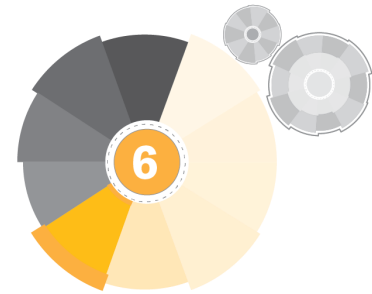


- Partnership with edX allows individuals anywhere in the world to take freshman-level courses online for free
- After completion, students may pursue option to receive course credit from ASU
- Cost-effective, flexible opportunity for lifelong or college-track distance-learning





## Serving Regional Human Capital & Workforce Needs



# Starbucks College Achievement Plan

- Partnership between ASU and Starbucks provides education benefits to Starbucks partners
- Investment in the education of our nation's workforce through opportunity to
- Starbucks will invest up to \$250 million to help at least 25,000 partners graduate by 2025
- Nearly 2,000 Starbucks partners have enrolled since April 2015

**#5 in the nation  
for producing  
the best-qualified  
graduates**

- Wall Street Journal Survey of  
corporate recruiters



# Serving Regional Human Capital & Workforce Needs

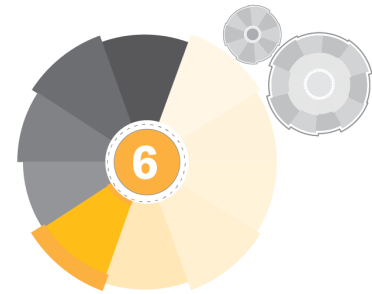


## Business Attraction

Leveraging ASU assets to support our local economic development objectives



## Serving Regional Human Capital & Workforce Needs



# Collaborations with Cities

## Scottsdale

- SkySong (Groupon, Theranos)
- Alexandria Co-working Network

## Phoenix

- Mayo Medical School Arizona Campus
- Markle Rework America Connect

## Mesa

- Air Force Research Lab (now AZLabs)

## Tempe

- Stadium District (State Farm)
- ASU Research Park (Go Daddy, MacroTechnology Works)

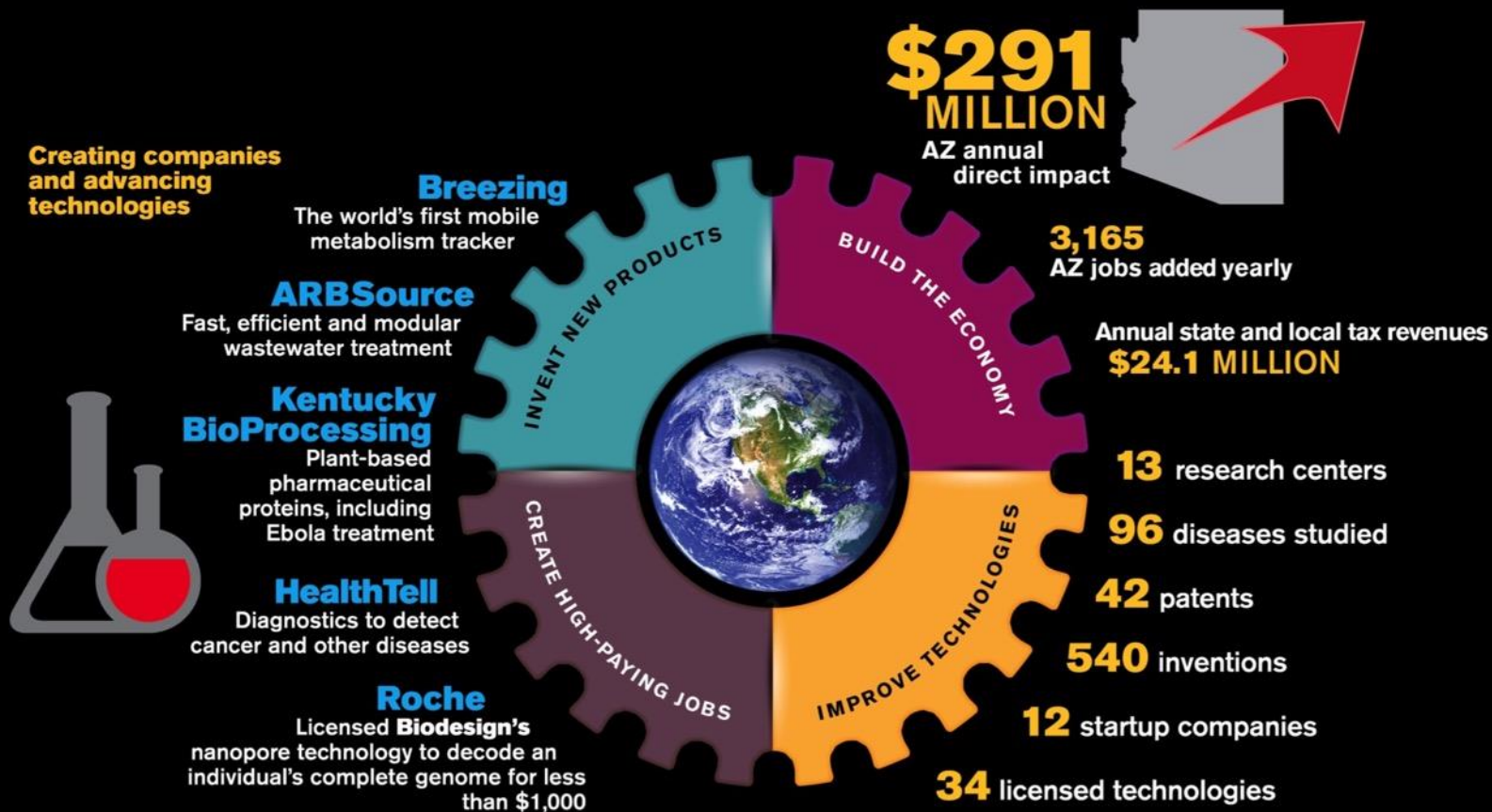
## Chandler

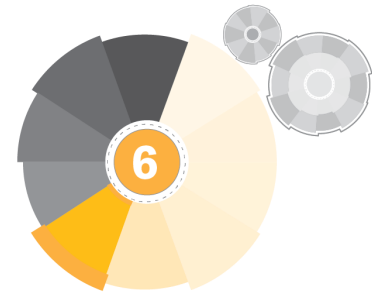
- Intel Corporation, Arizona Campus





The Biodesign Institute: Translating research into  
**REAL-WORLD IMPACT**





# Economic impact of ASU in 2014:

## County GDP impact

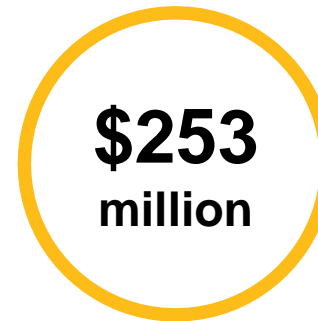


2009



2014

## State & local tax revenue



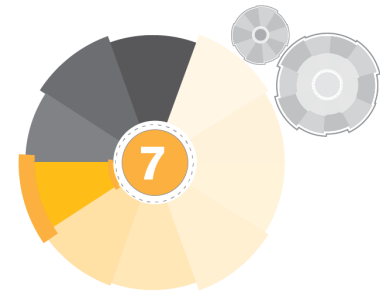
2009



2014

## Construction growth

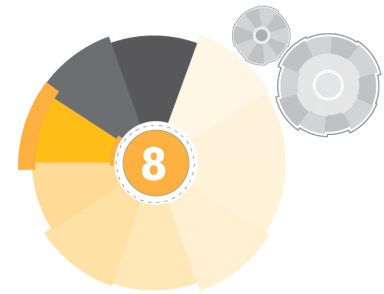




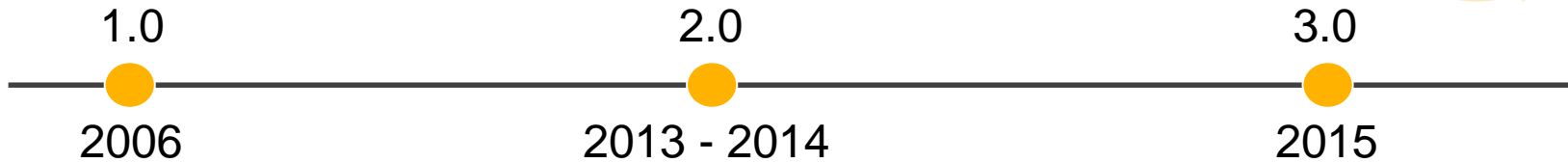
# ASU Public Service Academy

- First undergraduate program in the nation to integrate cross-sector and civilian-military experiences to develop collaborative leaders of character
- Two tracks: one for ROTC students and one for aspiring civilian service leaders
- Capstone project requires focus/application to community





# A Comprehensive Culture of Innovation & Entrepreneurship



**\$5M Kauffman Foundation grant** to expand and transform ASU entrepreneurship education



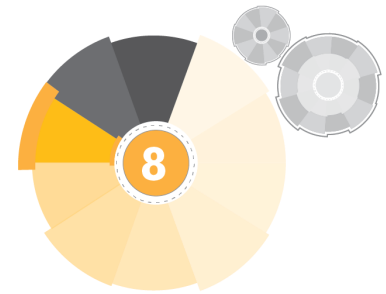
**1,000 students** participated in entrepreneurship programs:

- **Startup Summit**
- **Edson Student Entrepreneur Initiative**
- **Innovation Challenges**

More than 200 students participated in the **2014 CGI U conference** at ASU



- **Entrepreneurship centers** open in schools of business and engineering
- **More than 9,000 students** participated in entrepreneurship outreach and engagement activities in 2014/2015



## A Comprehensive Culture of Innovation & Entrepreneurship

### Impact: Entrepreneurship

- **Innovation Challenges, Launch Days, Start-up Spring Break** engaged over **12,000 students** last year
- **Entrepreneurship Outreach Network**, expanded with grant from National Institute of Library and Museum Services
- **Startup School**, open access continuing education program
- **Furnace**, PACE/T2 commercializes tech from DOD labs and facilitates venture creation
- **Diversity in Entrepreneurship**, supported by U.S. Small Business Administration and JP Morgan Chase Foundation
- **Women's Entrepreneurship Initiative**, supported by U.S. Small Business Administration
- **Clinton Global Initiative University**, social entrepreneurship

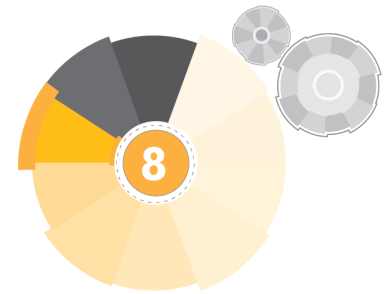


**FLUIDICENERGY™**





## A Comprehensive Culture of Innovation & Entrepreneurship



# Technology Transfer

Notable achievements in FY15 include:

- 270 invention disclosures
- 63 U.S. patents
- 12 new start-up companies launched
- 81 major licensing and option transactions

Spinout companies based on technologies developed by ASU researchers have raised over **\$500 million** in external funding as of fiscal year 2015.



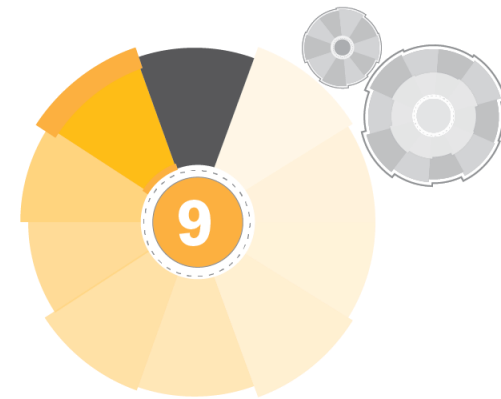
*ASU California Center in Santa Monica expands ASU's entrepreneurship networks beyond Arizona*

**FLUIDICENERGY™**

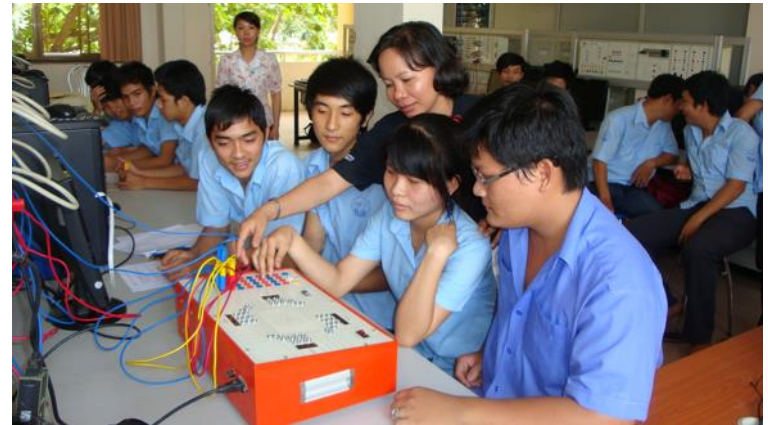


## Sharing Resources & Best Practices

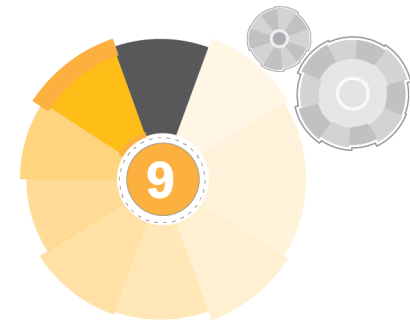
# Higher Engineering Education Alliance Program (HEEAP)



ASU's Ira A. Fulton Schools of Engineering and industry partners are transforming top engineering and technical universities in Vietnam



## Sharing Resources & Best Practices

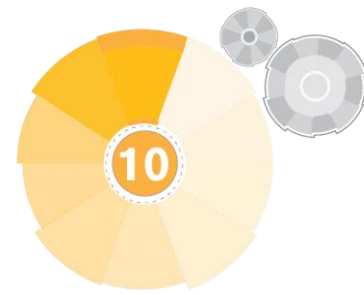


# University Innovation Alliance

A unique consortium of public research universities established to help more students from all socioeconomic backgrounds graduate from college







# Economic Development Impact

- **Provides access** to a quality education for an increasing number of students
- **Produces highly qualified graduates** for companies to improve and increase their workforce
- **Develops multiple connection** points for the people that we serve
- **Creates collaboration** to help revitalize the the socio-economic communities in which we live
- **Enables the success** of all of our academic, industry, agency and foundation partners



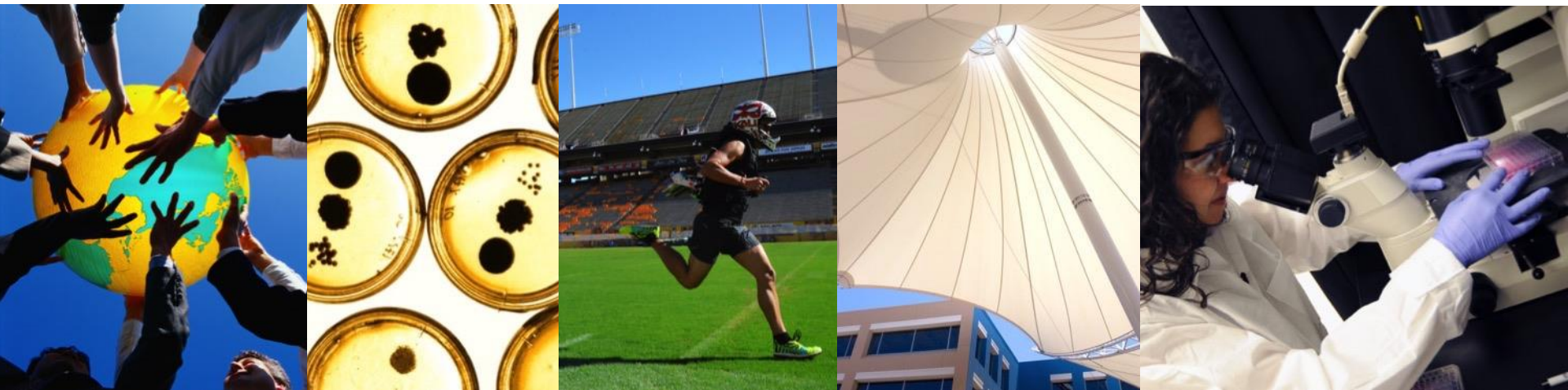




ARIZONA STATE UNIVERSITY

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# Thank You and Invitation to Visit ASU



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