



# Model Partnerships

Susan Sloan: History of FDP and UIDP

Jilda Garton: Current Structure of UIDP

Bob Hardy: Active UIDP Products and Projects



Government | University | Industry  
RESEARCH ROUNDTABLE



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Working together to optimize investment in health research and training.

# Federal Demonstration Partnership

- Association of federal agencies, academic and nonprofit research institutions, and research policy organizations that work together in a collaborative initiative to streamline the administration of federally sponsored research.
- Began in 1986 as the **Florida Demonstration Project** to develop and test new grants management procedures. Founding members: DOE, NSF, NIH, ONR, USDA, the Florida State University System, and the University of Miami.
- Renamed the **Federal Demonstration Project** (phase II) in 1988; then designated the **Federal Demonstration Partnership** (phase III, 1996-2002). GUIRR serves as neutral convener of and secretariat for the FDP.
- TODAY: Successful organization spanning 30 years. Each phase concentrates on well defined thrusts, with a deliberate retooling of administrative structures between each phase.
- Current membership (phase VI) consists of 10 federal agencies and 154 institutions receiving federal grants (mostly universities).



# The FDP's Main Goals

- Exchange thoughts, ideas, and feedback on current and proposed research administration policies and procedures
- Reduce the administrative burdens associated with federal research grants and contracts
- Identify potential improvements and initiatives; demonstrate possible solutions



# FDP Accomplishments

- **Expanded Authorities** – Agencies confer operating authorities to the grantee for cost-related and other prior approval requirements for many activities and expenditures.
- **FDP Subaward Agreement** – A model subaward agreement that may be used by any institution.
- **Standard Government-Wide Terms and Conditions** – Legal language extended to all federally funded university research institutions nationwide under a joint OMB-OSTP initiative
- **Faculty Workload Survey** – Surveys (2 completed, 1 now) of administrative responsibilities associated with managing federal research grants
- **Public Health Service (PHS) Financial Conflict of Interest (FCOI) Clearinghouse** – Online system where any institution can easily certify its compliance with the regulations and search to confirm the compliance of other institutions.
- **Expanded Clearinghouse** – Publicly available organizational profiles to facilitate subrecipient entity monitoring and subaward issuance obligations of pass-through entities



# University-Industry Demonstration Partnership

- Product of over two years of discussion by a predecessor group, the University-Industry Partnership: ~35 individuals assembled by the Industrial Research Institute (IRI) and the National Council of University Research Administrators (NCURA)
- Purpose of this early U-I Partnership: to deliberate on the causes of and potential solutions to the difficulties facing universities and companies when attempting to work together.
- Four outcomes were generated during its five initial meetings:
  - A set of Guiding Principles for University-Industry Endeavors
  - A compendium of Living Studies that describe how the Guiding Principles apply to day-to-day IP negotiations
  - A National Summit held in April 2006 to share the philosophy and practices distilled from the Partnership
  - Concept and design for a new alliance, the **University-Industry Demonstration Partnership**
- **UIDP modeled after the FDP**



# University-Industry Demonstration Partnership

## VISION

To nourish and expand collaborative partnerships and to promote discovery, innovation, and competitiveness in the U.S. economy for public benefit.



# University-Industry Demonstration Partnership

## MISSION

The UIDP will form a coalition of willing participants to engage in a series of *collaborative experiments* on new approaches to sponsored research and the broader strategic elements of a healthy, long-term university-industry relationship based on advancing competitiveness and innovation in the U.S. economy, in maintaining research infrastructure, and in educating highly skilled scientists, engineers, teachers, and workforce.



# UIDP Will Adhere to Guiding Principles

- Collaborations Consistent with the Respective Missions of Universities and Industry

The UIDP will support the mission of each partner, as it will be balanced between corporate and university membership and thus their respective interests.

- Foster Long Term Relationships

Focus of the UIDP will be institutional experiments in new approaches to university-industry partnerships that can move relationships up the value chain from short-term tactical to long-term strategic.

- Streamline Negotiations

The UIDP will undertake initiatives that remove barriers and catalyze U-I collaborations.

*The UIDP has demonstrations at the core but encompasses a larger information-sharing forum.*





# University-Industry Demonstration Partnership

## ORGANIZATION

From 2006 to mid-2015, GUIRR served as the neutral convener and institutional home of the UIDP. UIDP functioned as an active albeit semi-autonomous project of GUIRR. GUIRR:

- Processed proposals
- Hired contractors and staff
- Handled development and maintenance of financial/budget functions
- Provided meeting space and supplies

The structure required approval from the National Academies Governing Board Executive Committee (GBEC)



# UIDP Acquires Independence

In late January 2015, the UIDP became incorporated in the state of Delaware as a free-standing, independent, 501(c)(3) membership organization.





The UIDP is a project-oriented organization where members identify issues impacting U-I relations and opportunities to develop new approaches to partnership and collaboration.



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## Our Mission

The UIDP supports mutually beneficial university-industry collaborations by developing and disseminating strategies for addressing common issues between the two sectors.

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## Our Values

### Respect

- The development of a deep understanding and respect of the diverse goals, missions, and cultures between our universities and companies, and appreciation of the synergy that they can afford

### Open communication

- An environment where mutual respect fosters candor and communication

### Commitment to making a difference

- Innovation for the public good, maximizing to the greatest extent possible, the information and products that will ultimately be available to the public
- Mutual commitment to sharing our experiences, diverse perspectives, and expertise, and lead to high impact training and professional development Alignment of the varied goals and cultures of university and industry in pursuit of innovation and research
- Strategic, result-oriented thinking and the development of practical, active demonstrations or pilots. Recognition of the benefits of university-industry collaborations and the opportunity lost when mutually beneficial agreements cannot be reached

### Integrity

- An appropriate level of trust based upon personal engagement and shared experiences
- A commitment to principled and transparent negotiations

## About Us

A unique forum for representatives from Universities and Industry to find better ways to partner

The UIDP tackles strategic and tactical challenges impacting the environment for research collaboration. We are a project-oriented organization where our members identify issues impacting university-industry (U-I) relations and opportunities to develop new approaches to working together.

Members of the UIDP work together to:

- Maximize the potential of existing collaborations and partnerships along the entire [Partnership Continuum](#).
- Build new networks and opportunities for future collaboration.
- Remove barriers to joint research project success.

Some of the finest innovation companies and best research universities in the world belong to UIDP, representing a broad cross-section of industry sectors, organizations and academic institutions. Working together, we find practical solutions to shared challenges impeding collaboration success, irrespective of who we are or where we work.





# University Industry Demonstration Partnership

UIDP is a 501.c.3 organization

Anthony M. Boccanfuso, President

Randy Hall, Presiding Chair  
University of Southern California

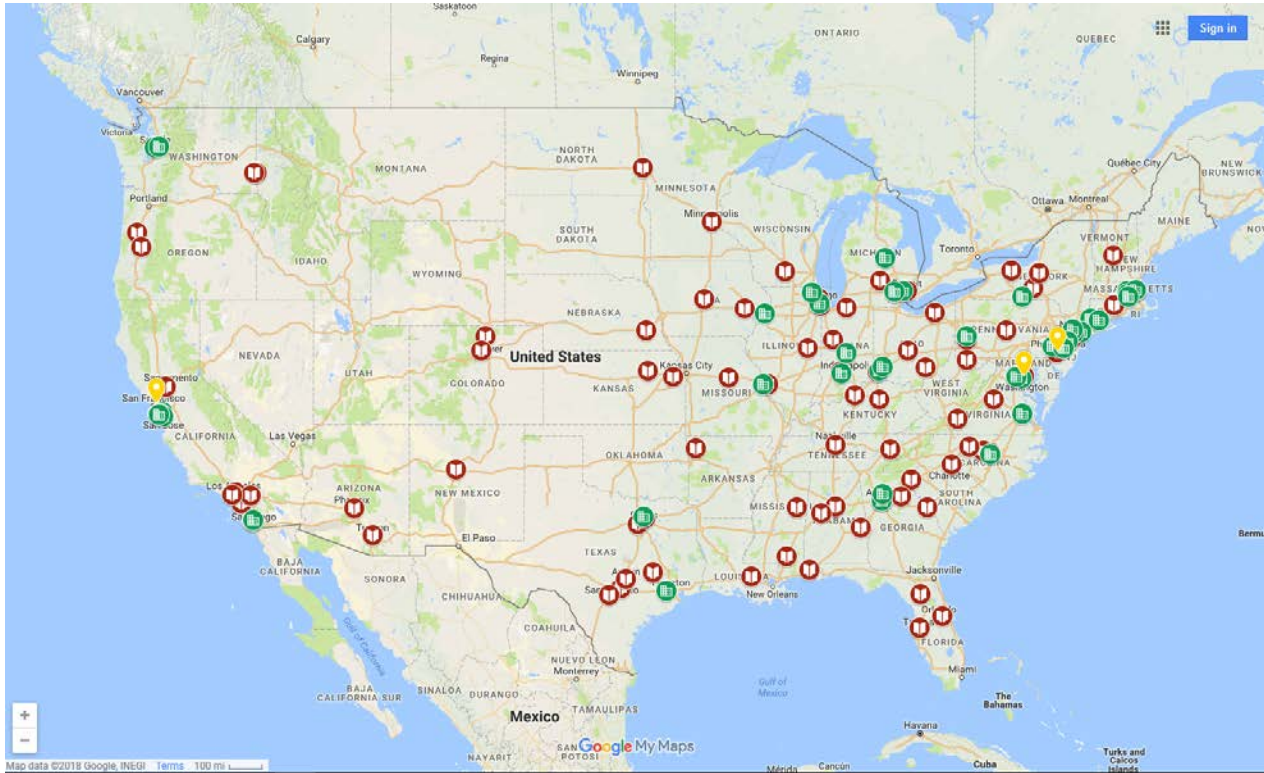
Robert Starbuck, Treasurer

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- The Board of Directors leads the UIDP and is elected in annual elections:
  - Presiding Chair
  - Past Chair
  - Incoming Chair
  - 2 Industry Representatives
  - 2 University Representatives
- Chair rotates between industry and university members
- Various Committees include
  - Membership
  - Projects
  - Finance



# UIDP has about 149 members.



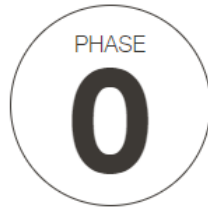
# UIDP Active Projects

UIDP Projects are activities that address a specific challenge or need affecting U-I partnerships and collaboration.

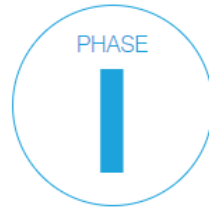
At any given time, the UIDP has a set of active, diverse projects underway. Projects can be both strategic and tactical, and provide insights and approaches to support successful academic-corporate engagement in several areas:

**Contracting • Government Engagement & Economic Development •  
Project Administration • Strategic Partnerships • Workforce Development**

[Click here](#) to learn more about our project process and [here](#) to download a one-page overview of our projects and publications.



Concept



Development



Continuation



Complete





A Guide for Successful  
Institutional-Industrial Collaborations

# Researcher Guidebook



University-Industry Demonstration Partnership

*The National  
Academies of*

SCIENCES  
ENGINEERING  
MEDICINE



# Contract Accords

For University Industry Sponsored Agreements



